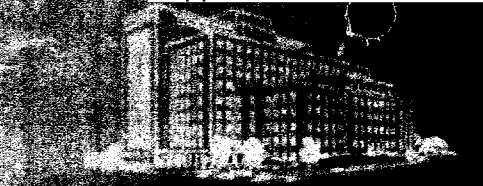


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OF OMAHA



V. J. SKUTE
CHAIRMAN OF THE BOARD
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PRESIDENT
HOME OFFICE OMAHA, NEBRASKA

WASHINGTON, D.C., REGIONAL GROUP OFFICE
SUITE 1215, 1750 PENNSYLVANIA AVE., N.W.
WASHINGTON, D.C. 20004
275-2254

NORMAN C. CONWAY
MANAGER

March 8, 1967

STAT

Government Employees Health Association
Post Office Box 463
Washington, D.C.

Dear Len:

Thank you for your letter of March 3, 1967.

As I indicated to you during our previous conversation, I have set the wheels in motion to re-evaluate your current contract looking at it from a Blue Cross-Blue Shield type approach plus the other matters we discussed last week.

It was my intention to have this material retained in Omaha until you and I make our trip sometime in April or May at which time we can review the material with the underwriters, actuaries, etc., rather than have the material sent to Washington. At the same time, we could also review the information we have available on vision care coverage.

If this suggested procedure is not satisfactory to you, please advise me accordingly.

Sincerely,

Norman C. Conway
Regional Manager

United Benefit Life Insurance Company - One of America's Leaders